



IowaGrants.gov

Application

324138 - Broadband Grant Program - Empower Rural Iowa - NOFA #002

330915 - Rural Akron & Hawarden

Broadband Grant Program - Empower Rural Iowa

Status: Submitted
Signature: Ryan Boone
Submitted Date: 2019-10-17 05:26:53
Submitted By: Ryan Boone

Applicant Information

Project Officer

AnA User Id RYAN.BOONE@IOWAID

First Name* Ryan Boone
First Name Middle Name Last Name

Title:**Email:*** rboone@mypremieronline.com**Address:*** 339 1st Ave. NE

City* Sioux Center Iowa 51250
City State/Province Postal Code/Zip

Phone:* 712-722-3451
Phone Ext.

Program Area of Interest* Broadband Grant Program - Empower Rural Iowa

Fax:**Agency**

Organization Information

Organization Name:* Heartland Telecommunications Company of Iowa

Organization Type:* For-Profit ? Privately Held

DUNS: 04-964-3195**Organization Website:** www.mypremieronline.com**Address:** 339 1st Ave. NE

Phone: Sioux Center Iowa 51250
City State/Province Postal Code/Zip

Fax:**Benefactor****Vendor****Number**

Cover Sheet-General Information

Authorized Official

Name* Ryan Boone**Title*** COO

Organization* Heartland Telecommunications Company of Iowa d/b/a Premier Communications
If you are an individual, please provide your First and Last Name.

Address* 339 1st Ave. NE

City/State/Zip* Sioux Center Iowa 51250
City State Zip

Telephone Number* 712-722-3451**E-Mail*** rboone@mypremieronline.com

Fiscal Officer / Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

Name*	Kent Westphal
Title	CFO
Organization	Heartland Telecommunications Company of Iowa d/b/a Premier Communications
Address	339 1st Ave. NE
City/State/Zip	Sioux Center Iowa 51250
	City State Zip
Telephone Number	712-722-3451
E-Mail	kwestphal@mypremieronline.com
County(ies) Participating, Involved, or Affected by this Proposal*	Plymouth County, Sioux County
Congressional District(s) Involved or Affected by this Proposal*	4th - Rep Steve King (R) Congressional Map
Iowa Senate District(s) Involved or Affected by this Proposal*	2, 3 District Map
Iowa House District(s) Involved or Affected by this Proposal*	4, 5 District Map

Business Organization - NOFA #002

Business Legal Name* Heartland Telecommunications Company of Iowa d/b/a Premier Communications

Mailing Address

Street * 339 1st Ave. NE
City* Sioux Center
State* IA
Zip* 51250

Alternate Mailing Address (used for warrants and/or payments)

Alternate Street
Alternate City
Alternate State
Alternate Zip

Additional Information

* Applicant Business Information.pdf

Public Redacted
Broadband Additional

Information

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider* Yes

Executive Project Summary NOFA #002

This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Administrative Code rule 129—22, and this NOFA #002.

Executive Project Summary* Executive Project Summary.pdf

The section requires Applicant to affirm whether or not State funds are necessary for the Project to proceed.

Are State Funds Necessary for the Project to proceed?* No

This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.

Describe how the Project will or will not proceed if State funds requested are not ultimately awarded.* For various reasons, this Project will proceed with or without the Iowa Broadband Grant dollars; however, grant dollars are being requested as this area remains one of the costliest areas to bring FTTP in our serving territory at over \$10,500 per location, which is approximately 50% higher than the average cost per location in previous FTTP deployments. Although this Project will move forward with or without the grant dollars requested from the state Broadband Grant program, future projects in the surrounding rural regions that are tentatively planned today may not occur due to higher required capital expenditures in rural Hawarden & Akron. At the end of the day, without approval of this Application, fewer Iowans will be served by a future-proof Broadband network.

This section requires an Applicant to provide an estimated project completion date.

Estimated Project Completion Date* 05/30/2021

This section requires the Applicant to explain the current status of the Project, including the phase it is in, such as pre-planning, planning, or that building has commenced.

Project Status* Heartland has currently completed the planning stages of this project with construction planned to commence in the spring of 2020.

Demonstrated Experience - NOFA #002

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #002; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #002; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.

Demonstrated Experience* Demonstrated Experience.pdf

References

Name Randy Feenstra
Telephone Number 712-439-1244
Reference Letter #1 Randy Feenstra Letter of Reference.pdf

Name	4 of 6	Al Vermeer
Telephone Number		712-476-2746
Reference Letter #2		Al Vermeer Letter of Reference.pdf
Name		W. Dale Den Herder
Telephone Number		712-722-4846
Reference Letter #3		Dale DH Letter of Reference.pdf

Minority Impact Statement

Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique **POSITIVE IMPACT** on minority persons. *

Yes

If YES, describe the positive impact expected from this project

The proposed project will have a unique, positive impact on person's with a disability, specifically those that are currently students in school. We have first hand experience that there are certain students unable to succeed in traditional, in-person classroom training and yet these same students are able to excel utilizing online-training that is made possible by a high-capacity fiber network envisioned by this project. For these particular individuals, and their families, the opportunities that high-speed broadband can provide are truly life changing.

In addition to person(s) with disabilities, we feel this Project will have a unique, positive impact on the Latino/Hispanic community that lives and works in the proposed Project area. For example, statistics show that the West Sioux School District has a demographic of roughly 30% Hispanic students. In our experience many students, and their parents, who reside in this area have varying levels of education and even English speaking capability, so having access to a robust broadband network can help bridge that gap by providing online ESL, additional educational opportunities, and even translation services that would not exist otherwise.

Indicate the group(s) positively impacted.

Person/s with a Disability, Latinos

Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique **NEGATIVE IMPACT** on minority persons. *

No

If YES, describe the negative impact expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s)
negatively impacted.

Question # 3

3. The proposed
grant project
programs or policies
are NOT EXPECTED
TO HAVE A
DISPROPORTIONATE
OR UNIQUE IMPACT
on minority persons.
*

Not Applicable

If YES, present the
rationale for
determining no
impact.

Certification

I hereby certify that
the information on
this form is complete
and accurate, to the
best of my
knowledge.*

Yes

Name of Person
Submitting
Certification.*

Ryan Boone

Title of Person
Submitting
Certification*

COO

Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA #002.

DISCLAIMER: An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1.5 of the NOFA #002, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 1.25.4 of the NOFA #002.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #002, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy* Broadband Grants Core Application (Akron & Hawarden) - CONF.xlsm

Public Redacted Copy Broadband Grants Core Application (Akron & Hawarden) - PUBLIC.pdf

This section allows the Applicant to optionally attach three (3) community support documents for the Project, including but not limited to testimonials or letters of support. Please send any additional community support documents to ociogrants@iowa.gov

Community Support Document 1 County Supervisors Resolutions & Local Newspaper Support.pdf

Community Support Document 2 Letters of Support.pdf

Community Support Document 3 Customer Surveys.pdf

Broadband Grants Program Grant Agreement - Exhibit E

Certification Letter - Exhibit F

Certification Letter
(Public)*

exhibit_f_-_certification_letter_nofa_002 (signed).pdf

Authorization To Release Information - Exhibit G

Authorization to Release
Information (Public)*

exhibit_g_-_authorization_to_release_information_nofa_002 (signed).pdf

Form 22 - Exhibit H

Form 22 (Public)*

exhibit_h_-_request_for_confidentiality_-_form_22_nofa_002 (signed).pdf

Application Checklist - Exhibit I

Application Checklist
(Public)*

exhibit_i_-_application_check_list_nofa_002 (1).pdf